



2021

SUPERVISORY COMMITTEE REPORT

Kari Polk, *Supervisory Committee Chair*

First Abilene Federal Credit Union's Consumer Loan Department reviewed 3,409 loan requests and approved 1,429 loans totaling \$34,598,017 during 2021. Forty-two percent of loan requests were approved, while 58 percent of loans were denied.

465 Personal Loans totaling \$1,758,716
829 Auto Loans totaling \$28,116,261
42 Boat, RV, Motorcycle Loans totaling \$986,099

6 Home Equity Loans totaling \$895,400
18 Real Estate Loans totaling \$2,841,542

We assisted 40 members purchase and refinance homes through credit union mortgage partners for a total of \$7,272,661. A total of 69 new Mastercards® were approved. First Abilene FCU loan officers review each loan application in accordance with policy guidelines established by the Board of Directors. Each quarter, the Supervisory Committee studies the percentage of approved loans to ensure proper compliance and documentation. The committee's specific duties are to:

- Review and ensure, through internal and external auditors, that the proper internal controls of the credit union exist.
- Ensure proper audit and enterprise risk management procedures.
- Audit the books, financials, and business operations of the credit union using an appointed independent auditor.
- Validate and verify the accounts of members against the credit union's records.
- Review the affairs of the Board of Directors, officers, and management for adherence to First Abilene Federal Credit Union's bylaws and policies, and all regulations provided by government agencies.
- Maintain the reputation of the credit union by thoroughly investigating any and all claims made to the credit union and acting on the findings.

Waypoint Advisory was selected by the Supervisory Committee to audit the credit union's financial statements and ensure that they were reported according to the Generally Accepted Accounting Principles (GAAP). It is important to us that we can offer competitive rates and friendly service through our loan department.

First Abilene FCU is thankful for the relationships we continue to build while providing for our members. Thank you for your support and membership.



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BALANCE SHEET

Nancy Edgar, *Treasurer*

ASSETS		OPERATING INCOME	
Loans	\$55,968,700	Loan Income	\$2,429,638
Cash/Investments	\$35,837,875	Investment Income	\$111,125
Building, Furniture, Equipment & Other Assets	\$4,174,506	Misc. Operating Income	\$1,973,072
Total Assets	\$95,981,081	Gross Income	\$4,513,835
LIABILITIES		Total Operating Expenses	\$3,964,621
Accounts Payable/Other Liabilities	\$281,819	Total Dividends Paid	\$210,660
Member's Shares & Certificates	\$86,613,204	TOTAL NET INCOME	\$338,553
Undivided Earnings	\$6,929,712		
Reserve	\$2,156,346		
Total Liabilities and Equity	\$95,981,081		



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ANNUAL
REPORT





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PRESIDENT'S REPORT

Megan Allred, *President & CEO*

As your financial first responder, your credit union went to great lengths to help members and our community through the most challenging two years in modern times. Because that's what we're here for: your financial well-being. With every day that passed, we were moved to see our teams, as well as our communities, come together in new ways to support each other.

Despite the pandemic and certain lingering economic challenges, First Abilene relied heavily on the resilient staff and technology already in place to make it as easy as possible for our members to continue doing business with us while keeping everyone safe. Throughout the year, we continued to serve our members with minimal branch closures and ongoing communication. As more people relied on digital banking services, we launched our text services to create a quick and easy way to communicate with a credit union representative. Over 9,000 text messages were sent between staff and members. Our new online loan application and payment system provided a contactless and easy process for our members to apply for loans.

The expansion of our charter to include seven additional counties provided us an opportunity to not only grow, but serve more of your friends and family, provide better financial products and services to those in these communities and be involved in additional community service.

Community involvement is just one of the things that makes the credit union different from other financial institutions. Our employees logged over 300 volunteer hours, while our management team continued to be involved in the leadership of over 15 organizations devoted to our community. We partnered with a great percentage of the local non-profits by sponsoring fundraising events, while continuing to focus on cultivating relationships within our communities.

First Abilene appreciates your membership and support. As our member-owners, you are an integral part to our credit union family. Additionally, I would like to thank our employees for their unwavering support during the last year. Our success was undoubtedly a team effort. We are confident about our future because, as the last two years have shown, First Abilene is well positioned to face any challenge and seize any opportunity that presents itself in 2022.



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CHAIRMAN OF THE BOARD REPORT

Doug Hall, *Chairman*

As we closely study the financial statement provided in this annual report, it is evident that the financial integrity of the credit union remains solid. Growth in total assets, investments, member shares and certificates are just a few of the notable factors contributing to this success. We generated \$338,553 in net income, and as a result were able to pay \$210,660 in dividends. This benefits our 10,002 members by returning our profits to our member-owners. Another key milestone in 2021 was that the credit union surpassed \$95 million in assets. This growth was largely due to our members' unwavering trust in the safety and soundness of the credit union during a time of economic uncertainty.

Our annual Skip-A-Payment program continues to be a popular service to help members with extra funds for the holidays. In 2021, we deferred over 800 loan payments. This was a significant increase from years past, which indicates the essential financial assistance needed during times of crisis. The fees collected from this program were donated to multiple children's charities within our community.

The past year has taught us that technology combined with personal touch is more important than ever, so we are committed to continually optimizing technology to make the experience the best it can be for our members. We are making enhancements to the website and online platforms to better align with members' needs. A new online account opening will become available within the year. To support our members' immediate financial needs, the credit union is introducing a flexible line of credit. This is another way we will continue our positive momentum of helping our membership.

As the pandemic has proven, every organization must evolve to better meet the challenges of the era we live in. The Board of Directors believe in the sound strategic plan staff has created and defined. The plan builds upon the accomplishments within the last year and prepares for industry trends within the next three to five years.

On behalf of the Board of Directors, we thank you for your loyalty and support that allows us to join you on your path of life as your financial institution of choice.